

# Adapting to Changes in Clinical Practice

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# What Types of Clinical Practice Exist?

Private Practice

Fully Salaried

- Academic
- Private Practice

Salary for a Director or other role

# History

## Community Practice

Smaller hospital in NYC, Salaried with bonus structure

## Academic Practice

Salaried, bonus structure, Taxes to the University and Surgery Department

## Private Practice

Cover your overhead, Make your own salary (Most of the time)

# Community Practice

## Pros

- More control to run your practice
- More hire/fire control
- Big fish in small pond
- Less resources to publish

## Cons

- Less advertising dollars to increase practice
- Less control over system referrals
- Perhaps less capacity to do complex cases

# Academic Practice

## Pros

- More advertising dollars to increase practice
- More control over system referrals
- More capacity to do complex cases
- More resources (and mandate) to publish

## Cons

- Less control to run your practice
- Less hire/fire control
- Small fish in big pond

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# Private Practice

- Pros
  - More control to run your practice
  - More hire/fire control
  - Control advertising dollars to increase practice
  - ? capacity to do complex cases
- Cons
  - Fish/Pond Depends on environment
  - Less control over system referrals
  - More time making contacts and following up

# Adapting to Trends in Surgery

- Metabolic and Bariatric Numbers
- Revisional Surgery
- General Surgery: elective
- Acute Care Surgery
- And maybe.... Not surgery-  
Transition to another  
field/opportunity

# Conclusions

No Right Way!

Do What Works  
for You and in the  
phase of your life

Know that there  
are options!